

INTERMEDIATE CORPORATE CREDIT STRATEGY 4th QUARTER 2023

KEY FACTS

Inception Date: 12/31/1989 Assets: \$6.2 billion

Benchmark: Bloomberg Intermediate Credit

Index

Bloomberg Intermediate

Corporate Index

Available Vehicles: Separately Managed Account

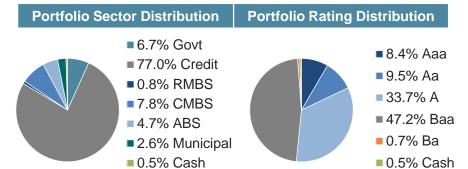
Private Investment Fund

Collective Investment Trust (CIT)

Characteristics	IR+M Intermediate Corporate Credit Portfolio	Bloomberg Intermediate Credit Index		
Yield (%)	5.30	4.89		
Spread to Tsy (bp)	114	81		
Effective Duration (yrs)	3.82	3.94		
Convexity	0.22	0.21		
Number Of Issues	258	5,311		
Average Quality (M/S&P)	A3/A-	A3/A-		

STRATEGY HIGHLIGHTS

- · Bottom-up, highly selective, and actively managed
- · Disciplined and transparent
- Duration neutral to Bloomberg Intermediate Credit Index
- Sector diversification based on relative value



COMPOSITE PERFORMANCE

Investment Results (%)	1 Year	3 Year	5 Year	7 Year	10 Year	Since Inception
IR+M Intermediate Corporate Credit Composite (Gross of Fees)	7.64	(0.99)	3.01	2.74	3.00	6.09
IR+M Intermediate Corporate Credit Composite (Net of Fees)	7.22	(1.37)	2.65	2.38	2.64	5.73
Bloomberg Intermediate Credit Index	6.94	(1.28)	2.44	2.27	2.46	5.51

FIRM FACTS

- · 37 years since firm's inception
- · \$97 billion in assets under management
- Exclusively US dollar-denominated fixed income
- Consistent, team-oriented, bottom-up investment approach
 - 14-year average portfolio manager tenure
- Privately owned with 73 employee shareholders

INVESTED

in delivering results for our clients, providing growth opportunities for our colleagues, and supporting our community

POSITIVE

in our conviction that we are better and stronger together

RESPECTFUL

of each other's work, beliefs, and differences

MOTIVATED

to advocate for change, to grow, to evolve – and to enjoy the journey

Sources: Bloomberg, IR+M Analytics as of 12/31/23 unless otherwise stated. Firm inception and Average portfolio manager tenure as of 1/2/24. Employee shareholders as of 2/19/24. Some statistics require assumptions for calculations which can be disclosed upon request. A similar analysis can be provided for any portfolio we manage. Yields are represented as of the above date and are subject to change. Totals may not sum to 100 due to rounding. Portfolio Rating Distribution shown in Moody's. The composite was created on 9/30/2023 retroactive to a composite inception date of 12/31/1989. Returns and characteristics provided reflect the combined history of the Intermediate Corporate Composite and the Intermediate Corporate Composite. For periods from 12/1/2009 through 9/30/2014 then again from 9/1/2016 through 11/30/2016 and finally 1/1/2017 through 5/31/2012 returns are calculated using a weighted average of the monthly returns of the underlying composites. For periods from inception through 11/30/2009 as well as from 10/1/2014 through 8/31/2016 and then again from 12/1/2016 through 12/31/2016 only the Intermediate Corporate is reflected. Net-of-fee performance returns are calculated using the highest fee of the two scenarios: 1) fee charged to a current portfolio within the composite or 2) the standard fee schedule. We use whichever fee is highest for a given year. Periods over one year are annualized. Past performance is not indicative of future results. A similar analysis can be provided for any time period since inception. Please refer to the GIPS® composite disclosures at the end of this presentation.

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Intermediate Corporate Credit Composite

January 1, 1990 through December 31, 2022

Year		Returns (%)		3-Yr S	3-Yr St Dev (%)		Dispersion (%)	Y/E Assets (USD, mm)	
	Gross	Net	Benchmark	Composite	Benchmark		Composite	Composite	Firm
1990	9.13	8.76	7.62	N/A	N/A	≤ 5	N/A	19	286
1991	17.04	16.65	16.61	N/A	N/A	≤ 5	N/A	22	418
1992	8.34	7.97	8.20	N/A	N/A	≤ 5	N/A	31	538
1993	12.26	11.88	11.13	N/A	N/A	≤ 5	N/A	144	803
1994	(1.54)	(1.88)	(2.66)	N/A	N/A	≤ 5	N/A	147	957
1995	18.50	18.10	18.99	N/A	N/A	≤ 5	N/A	159	1,700
1996	4.89	4.52	3.97	N/A	N/A	≤ 5	N/A	166	1,964
1997	8.79	8.42	8.36	N/A	N/A	≤ 5	N/A	154	2,420
1998	7.67	7.30	8.29	N/A	N/A	≤ 5	N/A	166	3,041
1999	0.98	0.63	0.16	N/A	N/A	≤ 5	N/A	163	3,374
2000	7.37	7.00	9.46	N/A	N/A	≤ 5	N/A	175	3,620
2001	10.76	10.38	9.77	N/A	N/A	≤ 5	N/A	47	3,705
2002	8.04	7.67	10.14	N/A	N/A	≤ 5	N/A	147	3,847
2003	7.67	7.30	6.91	N/A	N/A	≤ 5	N/A	262	5,108
2004	4.61	4.25	4.08	N/A	N/A	≤ 5	N/A	270	6,636
2005	2.55	2.19	1.42	N/A	N/A	≤ 5	N/A	155	7,480
2006	4.71	4.35	4.49	N/A	N/A	≤5	N/A	161	9,238
2007	6.08	5.71	5.60	N/A	N/A	≤ 5	N/A	100	11,507
2008	1.00	0.65	(2.76)	N/A	N/A	≤ 5	N/A	86	13,718
2009	17.55	17.16	15.93	N/A	N/A	≤5	N/A	110	21,252
2010	8.32	7.96	7.76	N/A	N/A	≤ 5	N/A	108	26,295
2011	6.05	5.68	5.37	4.17	3.85	≤5	N/A	436	30,676
2012	9.34	8.97	8.10	2.87	2.85	≤ 5	N/A	559	35,466
2013	0.62	0.27	(0.17)	3.00	3.00	7	N/A	683	37,224
2014	5.05	4.69	4.16	2.59	2.66	≤ 5	N/A	454	48,414
2015	1.03	0.68	0.90	2.52	2.58	8	N/A	690	54,887
2016	4.78	4.41	3.68	2.44	2.47	7	0.24	606	61,589
2017	4.08	3.72	3.67	2.26	2.29	10	0.11	942	69,256
2018	0.14	(0.24)	0.01	2.17	2.19	18	0.10	2,088	71,882
2019	10.06	9.72	9.52	2.14	2.16	19	0.29	2,509	75,105
2020	8.57	8.25	7.08	4.57	4.23	16	0.41	2,234	88,335
2021	(0.68)	(1.04)	(1.03)	4.61	4.27	24	0.41	5,455	95,995
2022	(9.21)	(9.57)	(9.10)	5.92	5.72	25	0.20	5.021	88.998

The three-year annualized gross ex-post standard deviation of the composite and benchmark is as of year-end. Reporting began in 2011.

The Intermediate Corporate Credit Composite includes two pooled funds within the composite. The fee schedule for these pooled funds are as follows: 0.39% on the first \$10 million, 0.35% on the next \$10 million, 0.30% on the next \$10 million, 0.25% on the next \$20 million, 0.225% on the next \$50 million, 0.20% on amounts over \$100 million. The expense ratio for these funds is 0%.

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Valuations are computed, performance is reported, and fees are based on U.S. dollars. Gross-of-fee performance returns are presented before management and custodial fees but after all trading expenses. Net-of-fee performance returns are calculated using the highest fee of the two scenarios: 1) fee charged to a current portfolio within the composite or 2) the standard fee schedule. Therefore, we use whichever fee is highest for a given year. The fees are deducted quarterly, using one-fourth of the annual fee rate. Fees disclosed are the standard management fee for that strategy. Actual management fees may be different than those illustrated in this disclosure. Additional information regarding valuing investments, calculating performance and preparing GIPS reports are available upon request. Dispersion is calculated using the equal-weighted standard deviation of all portfolios gross returns that were included in the composite for the entire year. Dispersion is not calculated for years with five or fewer portfolios in the composite for the entire year.

This composite utilizes a Significant Cash Flow Policy, which is described as follows. Prior to 1/1/10, if cash flows exceeded 5%, IR+M removed the portfolio from the composite, effective as of the last full month of management prior to the cash flow, if the impact to the performance of the composite was greater than the absolute value of 0.02%. For periods beginning 1/1/10 or later, IR+M will remove a portfolio from a composite if an external contribution or withdrawal (flow) is significant. The portfolio will be removed as of the last full month of management prior to the flow. IR+M defines a flow (either cash or securities) as significant by mandate according to the following criteria: Government mandates: No level - all portfolios left in regardless of size of flow; Corporate/Broad market/TIPS: 25% of beginning portfolio value; Convertibles/Municipals: 10% of beginning portfolio value. Portfolios will re-enter the composite according to the Entering Composites criteria detailed in the IR+M GIPS Policy Manual. Additional information regarding the treatment of significant cash flows is available on request. The Intermediate Corporate Credit Composite is comprised of portfolios invested in primarily domestic investment grade credit and credit-substitute securities. This composite encompasses all intermediate corporate and intermediate credit composites, excluding those with quality restrictions. The objective of the mandate is to outperform the benchmark on a total return basis while staying within the boundaries of individual client guidelines. The overall duration of the portfolios is generally near that of the benchmark. The benchmark is the Bloomberg Intermediate Credit Index. Benchmark returns are not covered by the report of independent verifiers. Past performance is not a guarantee of future results. Current and future portfolio holdings are subject to risk. The standard management fee schedule is 0.30% on the initial \$50mm, 0.25% on the next \$50mm, 0.20% on the next \$100mm, and 0.15% on amounts over \$200mm. The composite was created on 9/30/2023 retroactive to a composite inception date of 12/31/1989. Returns and characteristics provided reflect the combined history of the Intermediate Credit Composite and the Intermediate Corporate Composite. For periods from 12/1/2009 through 9/30/2014 then again from 9/1/2016 through 11/30/2016 and finally 1/1/2017 through 5/31/2021 returns are calculated using a weighted average of the monthly returns of the underlying composites. For periods from inception through 11/30/2009 as well as from 10/1/2014 through 8/31/2016 and then again from 12/1/2016 through 12/31/2016 only Intermediate Credit Composite is reflected.

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Please see additional disclosures for important composite performance information such as inception date and historical index changes.

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Sample Portfolios:

All sample portfolios are represented as of the aforementioned dates. There are limitations in sample results, including the fact that such results neither represent trading nor reflect the impact that economic market factors might have had on the management of the account if the adviser had been managing an actual clients money. Actual results may differ. A similar analysis can be provided of any portfolio we manage.

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