

IR+M CREDIT A OR BETTER STRATEGY 4th QUARTER 2023

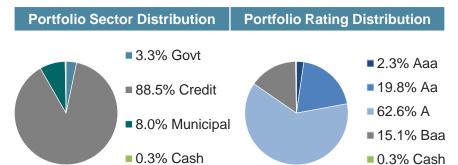
KEY FACTS

Inception Date:	4/30/2009	Characteristi	
Assets:	\$1.5 billion	Yield (%)	
Benchmark:	Bloomberg Credit A or Better Index	Spread to Te Effective Du Convexity	
Available Vehicles:	Separately Managed Account	Number Of I	

Characteristics	IR+M Credit A or Better Portfolio	Bloomberg Credit A or Better Index		
Yield (%)	4.98	4.78		
Spread to Tsy (bp)	88	71		
Effective Duration (yrs)	6.77	6.86		
Convexity	0.95	0.97		
Number Of Issues	386	4,492		
Average Quality (M/S&P)	A2/A	A1/A+		

STRATEGY HIGHLIGHTS

- · Consistent results investment and risk-adjusted
- Bottom-up, highly selective, and actively managed
- Understandable and transparent
- Duration Neutral to the Bloomberg Credit A or **Better Index**



COMPOSITE PERFORMANCE

Investment Results (%)	1 Year	3 Year	5 Year	7 Year	10 Year	Since Inception
IR+M Credit A or Better Composite (Gross of Fees)	7.65	(3.17)	2.50	2.40	3.00	4.70
IR+M Credit A or Better Composite (Net of Fees)	7.32	(3.46)	2.19	2.07	2.67	4.36
Bloomberg Credit A or Better Index	7.23	(3.45)	1.89	1.87	2.46	3.94

FIRM FACTS

- 37 years since firm's inception
- \$97 billion in assets under management
- Exclusively US dollar-denominated fixed income
- Consistent, team-oriented, bottom-up investment approach
 - 14-year average portfolio manager tenure
- Privately owned with 73 employee shareholders

INVESTED in delivering results for our clients, providing growth opportunities for our colleagues, and supporting our community	RESPECTFUL of each other's work, beliefs, and differences			
POSITIVE in our conviction that we are better and stronger together	MOTIVATED to advocate for change, to grow, to evolve – and to enjoy the journey			

Sources: Bloomberg, IR+M Analytics as of 12/31/23 unless otherwise stated. Firm inception and Average portfolio manager tenure as of 1/2/24. Employee shareholders as of 2/19/24. Some statistics require assumptions for calculations which can be disclosed upon request. A similar analysis can be provided for any portfolio we manage. Yields are represented as of the above date and are subject to change. Totals may not sum to 100 due to rounding. Portfolio Rating Distribution shown in Moody's. Net-of-fee performance returns are calculated using the highest fee of the two scenarios: 1) fee charged to a current portfolio within the composite or 2) the standard fee schedule. We use whichever fee is highest for a given year. Periods over one year are annualized. Past performance is not indicative of future results. A similar analysis can be provided for any time period since inception. Please refer to the GIPS® composite disclosures at the end of this presentation.

IR+M DISCLOSURE STATEMENT

Credit A or Better Composite

May 1, 2009 through December 31, 2022

Year		Returns (%)		3-Yr St Dev (%)		Number of Portfolios	Dispersion (%)	Y/E Assets (USD, mm)	
	Gross	Net	Benchmark	Composite	Benchmark		Composite	Composite	Firm
5/1/2009 - 12/31/2009	12.16	11.86	12.39	N/A	N/A	6	N/A	45	21,252
2010	9.61	9.23	7.66	N/A	N/A	≤ 5	N/A	57	26,295
2011	8.07	7.70	7.77	N/A ¹	N/A	≤ 5	N/A	51	30,676
2012	10.63	10.26	8.21	3.55	3.44	≤ 5	N/A	67	35,466
2013	(0.64)	(0.98)	(1.99)	3.94	3.90	≤ 5	N/A	10	37,224
2014	7.68	7.31	6.98	3.64	3.58	≤ 5	N/A	3	48,414
2015	0.63	0.28	0.69	3.72	3.76	≤ 5	N/A	450	54,887
2016	5.12	4.75	3.94	3.64	3.65	≤ 5	N/A	433	61,589
2017	6.03	5.66	5.18	3.39	3.41	≤ 5	N/A	614	69,256
2018	(1.60)	(1.94)	(1.45)	3.27	3.21	≤ 5	N/A	864	71,882
2019	12.85	12.46	11.53	3.37	3.34	≤ 5	N/A	1,010	75,105
2020	10.45	10.13	9.42	5.59	4.98	≤ 5	N/A	1,173	88,335
2021	(1.20)	(1.50)	(1.68)	5.72	5.12	≤ 5	N/A	1,354	95,995
2022	(14.63)	(14.90)	(14.64)	7.93	7.54	≤ 5	N/A	1,248	88,998

¹The composite does not have 36 months of returns available to calculate 3 Year annualized gross Ex Post Standard Deviation figures. The three-year annualized gross ex-post standard deviation of the composite and benchmark is as of year-end. Reporting began in 2011.

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Valuations are computed, performance is reported, and fees are based on U.S. dollars. Gross-of-fee performance returns are presented before management and custodial fees but after all trading expenses. Net-of-fee performance returns are calculated using the highest fee of the two scenarios: 1) fee charged to a current portfolio within the composite or 2) the standard fee schedule. Therefore, we use whichever fee is highest for a given year. The fees are deducted quarterly, using one-fourth of the annual fee rate. Fees disclosed are the standard management fee for that strategy. Actual management fees may be different than those illustrated in this disclosure. Additional information regarding valuing investments, calculating performance and preparing GIPS reports are available upon request.

Dispersion is calculated using the equal-weighted standard deviation of all portfolios gross returns that were included in the composite for the entire year. Dispersion is not calculated for years with five or fewer portfolios in the composite for the entire year.

This composite utilizes a Significant Cash Flow Policy, which is described as follows. Prior to 1/1/10, if cash flows exceeded 5%, IR+M removed the portfolio from the composite, effective as of the last full month of management prior to the cash flow, if the impact to the performance of the composite was greater than the absolute value of 0.02%. For periods beginning 1/1/10 or later, IR+M will remove a portfolio from a composite if an external contribution or withdrawal (flow) is significant. The portfolio will be removed as of the last full month of management prior to the flow. IR+M defines a flow (either cash or securities) as significant by mandate according to the following criteria: Government mandates: No level – all portfolios left in regardless of size of flow; Corporate/Broad market/TIPS: 25% of beginning portfolio value; Convertibles/Municipals: 10% of beginning portfolio value. Portfolios will re-enter the composite according to the Entering Composites criteria detailed in the IR+M GIPS Policy Manual. Additional information regarding the treatment of significant cash flows is available on request.

The Credit A or Better Composite is comprised of separately managed institutional portfolios invested in mainly domestic investment grade credit and creditsubstitute securities. The objective of the mandate is to outperform the benchmark on a total return basis while staying within the boundaries of individual client guidelines. Investment strategy decisions take into consideration the higher quality of the composite benchmark. The overall quality of the portfolios is A or better. The benchmark is the Bloomberg Credit A or Better Index. Benchmark returns are not covered by the report of independent verifiers. Past performance is not a guarantee of future results. Current and future portfolio holdings are subject to risk. The standard management fee schedule is 0.30% on the initial \$50mm, 0.25% on the next \$50mm, 0.20% on the next \$100mm, and 0.15% on amounts over \$200mm. The composite was created on 4/30/2009. The views contained in this report are those of Income Research & Management ("IR+M") and are based on information obtained by IR+M from sources that are believed to be reliable but IR+M makes no guarantee as to the accuracy or completeness of the underlying third-party data used to form IR+M's views and opinions. This report is for informational purposes only and is not intended to provide specific advice, recommendations, or projected returns for any particular IR+M product. Investing in securities involves risk of loss that clients should be prepared to bear. More specifically, investing in the bond market is subject to certain risks including but not limited to market, interest rate, credit, call or prepayment, extension, issuer, and inflation risk.

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Please see additional disclosures for important composite performance information such as inception date and historical index changes.

Please refer to your investment management agreement ("IMA") for additional information including, but not limited to, investment advisory fee information.

Characteristics:

Unless otherwise noted, characteristics and holdings are from the representative portfolio of the applicable composite or specific to the client account included in this presentation. The representative portfolio information is supplemental to the IR+M Composite Disclosures. Some statistics require assumptions for calculations which can be disclosed upon request. Yields are represented as of the aforementioned dates and are subject to change. A similar analysis can be provided for any portfolio we manage. Totals may not sum due to rounding.

Sample Portfolios:

All sample portfolios are represented as of the aforementioned dates. There are limitations in sample results, including the fact that such results neither represent trading nor reflect the impact that economic market factors might have had on the management of the account if the adviser had been managing an actual clients money. Actual results may differ. A similar analysis can be provided of any portfolio we manage.

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