

# CORE PLUS STRATEGY 4th QUARTER 2023

# **KEY FACTS**

Inception Date: 7/31/2017 Assets: \$1.7 billion

Benchmark: Bloomberg US Aggregate Index
Available Vehicles: Separately Managed Account

Private Investment Fund

Collective Investment Trust (CIT)

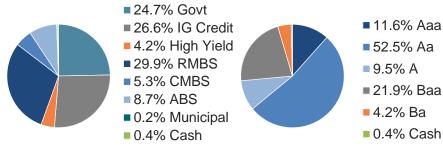
Characteristics	IR+M Core Plus Portfolio	Bloomberg Aggregate Index
Yield (%)	5.13	4.53
Spread to Tsy (bp)	99	42
Effective Duration (yrs)	6.25	6.24
Convexity	0.59	0.57
Number Of Issues	241	13,334
Average Quality (M/S&P)	Aa2/A+	Aa2/AA

## STRATEGY HIGHLIGHTS

- · Consistent results investment and risk-adjusted
- · Bottom up and highly selective
  - Investment grade and high yield sectors
- · Understandable and transparent
- Duration neutral to the Bloomberg US Aggregate Index
- Broadly diversified across US fixed income sectors

# Portfolio Sector Distribution | Portfolio Rating

# **Portfolio Rating Distribution**



# **COMPOSITE PERFORMANCE**

Investment Results (%)	1 Year	3 Year	5 Year	Since Inception
IR+M Core Plus Composite (Gross of Fees)	7.07	(2.33)	2.43	2.10
IR+M Core Plus Composite (Net of Fees)	6.70	(2.67)	2.08	1.75
Bloomberg Aggregate Index	5.53	(3.31)	1.10	0.99

#### **FIRM FACTS**

- · 37 years since firm's inception
- · \$97 billion in assets under management
- · Exclusively US dollar-denominated fixed income
- Consistent, team-oriented, bottom-up investment approach
  - 14-year average portfolio manager tenure
- Privately owned with 73 employee shareholders

#### INVESTED

in delivering results for our clients, providing growth opportunities for our colleagues, and supporting our community

#### POSITIVE

in our conviction that we are better and stronger together

#### RESPECTFUL

of each other's work, beliefs, and differences

## MOTIVATED

to advocate for change, to grow, to evolve – and to enjoy the journey

Sources: Bloomberg, IR+M Analytics as of 12/31/23 unless otherwise stated. Firm inception and Average portfolio manager tenure as of 1/2/24. Employee shareholders as of 2/19/24. As of 12/31/23, the IR+M Core Plus Bond Collective Fund has not yet launched. Some statistics require assumptions for calculations which can be disclosed upon request. A similar analysis can be provided for any portfolio we manage. Yields are represented as of the above date and are subject to change. Totals may not sum to 100 due to rounding, Portfolio Rating Distribution shown in Moody's. There was one non-fee paying account in the composite from 7/31/17-9/30/21. Net-of-fee performance returns are calculated using the highest fee of the two scenarios: 1) fee charged to a current portfolio within the composite or 2) the standard fee schedule. We use whichever fee is highest for a given year. Periods over one year are annualized. Past performance is not indicative of future results. A similar analysis can be provided for any time period since inception. Please refer to the GIPS® composite disclosures at the end of this presentation.

# Core Plus Composite August 1, 2017 through December 31, 2022

Year	Returns (%)		3-Yr St Dev (%)		Number of Portfolios	Dispersion (%)	Y/E Assets (USD, mm)		
	Gross	Net	Benchmark	Composite	Benchmark		Composite	Composite	Firm
8/1/2017 – 12/31/2017	1.34	1.19	0.81	N/A¹	N/A	<5	N/A	5	69,256
2018	0.04	(0.31)	0.01	N/A¹	N/A	<5	N/A	135	71,882
2019	10.12	9.74	8.72	N/A¹	N/A	<5	N/A	166	75,105
2020	9.88	9.50	7.51	4.31	3.36	<5	N/A	346	88,335
2021	0.11	(0.24)	(1.54)	4.32	3.35	6	N/A	469	95,995
2022	(13.07)	(13.39)	(13.01)	6.42	5.77	6	N/A	1,355	88,998

<sup>1</sup>The composite does not have 36 months of returns available to calculate 3 Year annualized gross Ex Post Standard Deviation figures.

The three-year annualized gross ex-post standard deviation of the composite and benchmark is as of year end.

The Core Plus Composite includes one pooled fund within the composite. The fee schedule for the pooled fund is as follows: 0.44% on the first \$10 million, 0.40% on the next \$10 million, 0.35% on the next \$10 million, 0.35% on the next \$10 million, 0.275% on the next \$50 million, 0.25% on amounts over \$100 million. The expense ratio for these funds is 0%.

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Valuations are computed, performance is reported, and fees are based on U.S. dollars. Gross-of-fee performance returns are presented before management and custodial fees but after all trading expenses. Net-of-fee performance returns are calculated using the highest fee of the two scenarios: 1) fee charged to a current portfolio within the composite or 2) the standard fee schedule. Therefore, we use whichever fee is highest for a given year. The fees are deducted quarterly, using one-fourth of the annual fee rate. Fees disclosed are the standard management fee for that strategy. Actual management fees may be different than those illustrated in this disclosure. Additional information regarding valuing investments, calculating performance and preparing GIPS reports are available upon request.

Dispersion is calculated using the equal-weighted standard deviation of all portfolios gross returns that were included in the composite for the entire year. Dispersion is not calculated for years with five or fewer portfolios in the composite for the entire year.

This composite utilizes a Significant Cash Flow Policy, which is described as follows. Prior to 1/1/10, if cash flows exceeded 5%, IR+M removed the portfolio from the composite, effective as of the last full month of management prior to the cash flow, if the impact to the performance of the composite was greater than the absolute value of 0.02%. For periods beginning 1/1/10 or later, IR+M will remove a portfolio from a composite if an external contribution or withdrawal (flow) is significant. The portfolio will be removed as of the last full month of management prior to the flow. IR+M defines a flow (either cash or securities) as significant by mandate according to the following criteria: Government mandates: No level – all portfolios left in regardless of size of flow; Corporate/Broad market/TIPS: 25% of beginning portfolio value; Convertibles/Municipals: 10% of beginning portfolio value. Portfolios will re-enter the composite according to the Entering Composites criteria detailed in the IR+M GIPS Policy Manual. Additional information regarding the treatment of significant cash flows is available on request

Derivatives, if used in those accounts whose guidelines permit their use, are primarily engaged as hedging instruments. Interest Rate Swaps and Treasury-bond futures may be used to manage a portfolio's duration, and Credit Default Swaps may be used in strategies to isolate a particular issuer's credit risk.

From 8/1/2017 to 12/31/2017, there was one non-fee paying account in the Core Plus Composite which accounts for 100% of the assets in the composite. As of 12/31/2018, 12/31/2019, 12/31/2020, and 12/31/2021 there was one non-fee paying account in the composite, accounting for 3.8%, 1.9%, 0.3% and 0.00% of the assets in the composite.

The Core Plus Composite is comprised of separately managed institutional portfolios invested primarily in core fixed income sectors with opportunistic allocations to extended sectors which may include but are not limited to: non-investment grade securities, preferred securities, non-U.S. dollar denominated foreign securities, exchange-traded funds, bank loans, TBAs, CLOs, and derivatives. The objective of the mandate is to outperform the benchmark on a total return basis while staying within the boundaries of individual client guidelines. The securities' typical maturity range is between 0-30 years. The benchmark for the composite is the Bloomberg Aggregate Index. Benchmark returns are not covered by the report of independent verifiers. Past performance is not a guarantee of future results. Current and future portfolio holdings are subject to risk. The standard management fee schedule is 0.35% on the initial \$50mm, 0.30% on the next \$50mm, 0.25% on the next \$100mm, and 0.20% on amounts over \$200mm. The composite was created on 7/31/2017.

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Please see additional disclosures for important composite performance information such as inception date and historical index changes.

Please refer to your investment management agreement ("IMA") for additional information including, but not limited to, investment advisory fee information.

#### Characteristics:

Unless otherwise noted, characteristics and holdings are from the representative portfolio of the applicable composite or specific to the client account included in this presentation. The representative portfolio information is supplemental to the IR+M Composite Disclosures. Some statistics require assumptions for calculations which can be disclosed upon request. Yields are represented as of the aforementioned dates and are subject to change. A similar analysis can be provided for any portfolio we manage. Totals may not sum due to rounding.

# Sample Portfolios:

All sample portfolios are represented as of the aforementioned dates. There are limitations in sample results, including the fact that such results neither represent trading nor reflect the impact that economic market factors might have had on the management of the account if the adviser had been managing an actual clients money. Actual results may differ. A similar analysis can be provided of any portfolio we manage.

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